



Sundaram-Clayton Limited

[formerly Sundaram-Clayton DCD Limited]

Registered Office:
"Chaitanya",
No. 12, Khader Nawaz Khan Road,
Nungambakkam,
Chennai – 600006
PH: 044 28332115

2nd October 2024

To,
BSE Limited
Corporate Relations Department
Phiroze Jeejeebhoy Towers
Dalal Street, Fort
Mumbai 400 001
Maharashtra, India
Scrip Code: 544066

National Stock Exchange of India Limited
Listing Department
Exchange Plaza, Plot No. C/1, G Block
Bandra Kurla Complex, Bandra (East)
Mumbai 400 051
Maharashtra, India
Symbol: SUNCLAY

Dear Sir / Madam,

Subject : Disclosure of information under Regulation 30 of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015

In compliance with Regulation 30 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended, please find attached the Corporate Presentation, *inter-alia*, encompassing an overview of the Company.

Kindly take the same on record.

Thanking you,

Yours faithfully,

For **Sundaram-Clayton Limited**

P D Dev Kishan
Company Secretary
Encl.: a/a



Sundaram – Clayton Limited

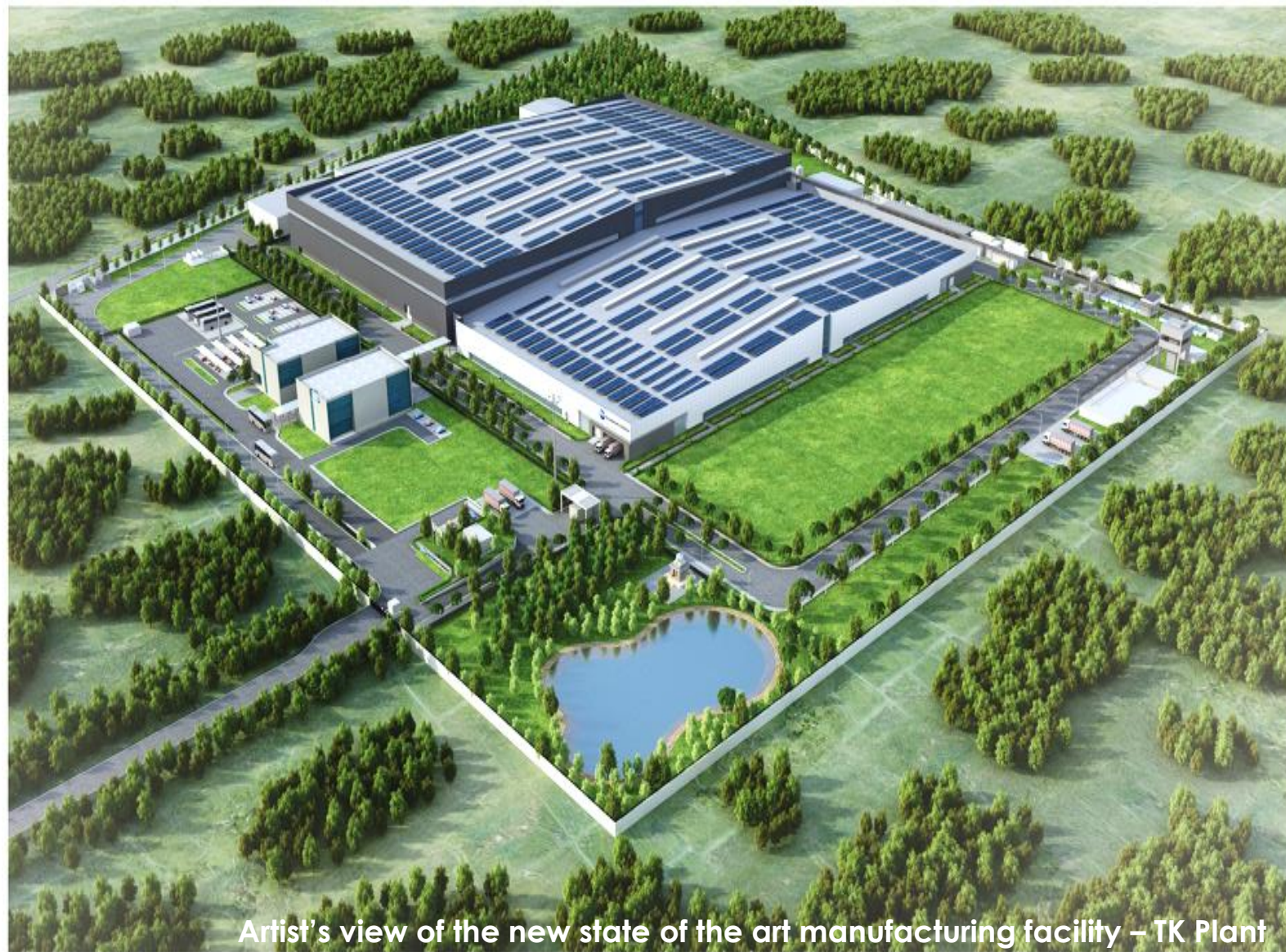
Corporate Presentation

October 2024

✓ Sundaram-Clayton: At a Glance

✓ Key Business Highlights

✓ Well Defined Growth & Profitability Strategies



Artist's view of the new state of the art manufacturing facility – TK Plant



Sundaram-Clayton: At a glance

Sundaram Clayton | Snapshot



TVS
Company



60+
Years of legacy



980
Parts produced




3.5k
Employee base




2.1k Cr
FY24 Revenue (in Rs)



One of the leading manufacturers of aluminum die castings focused on commercial vehicles and passenger vehicles*




Well established relationships with global / Indian OEMs and marquee customers



Manufacturing facilities (4 in India and 1 in USA) having total installed capacity of 84,000 MT

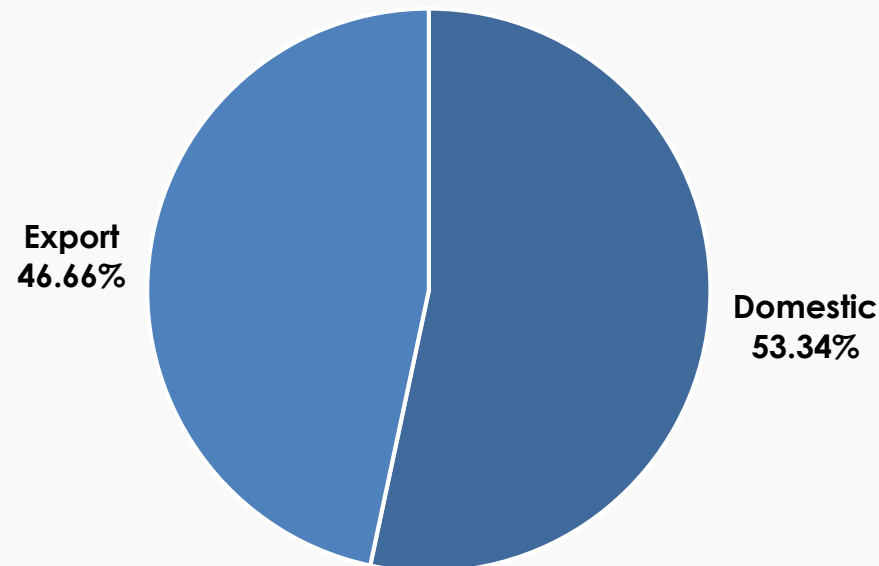


2 R&D facilities one each in India and Germany



Strong distribution network with efficient supply to customers and multiple 3PL locations as of 30th June, 2024

Strong global presence with ~46.66% of FY24 revenue from exports



SCL is well positioned to benefit from the switch to light-weighting, and has the ability to handle low volume, high variety complex parts



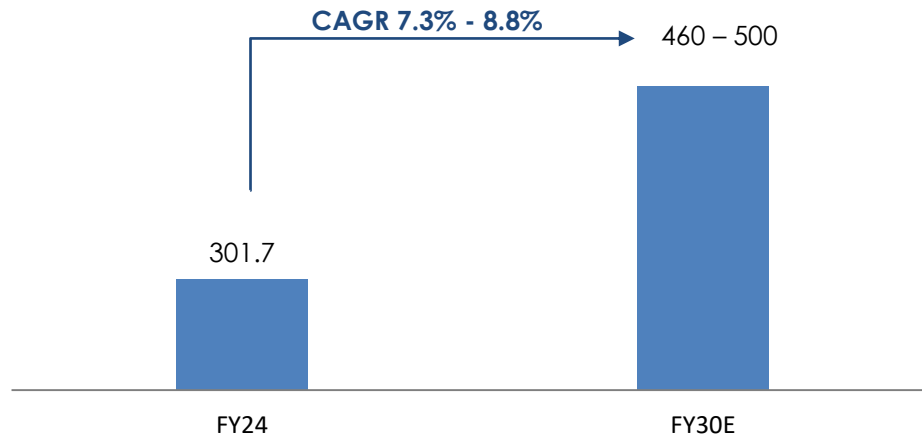
Key Business Highlights

Key business highlights

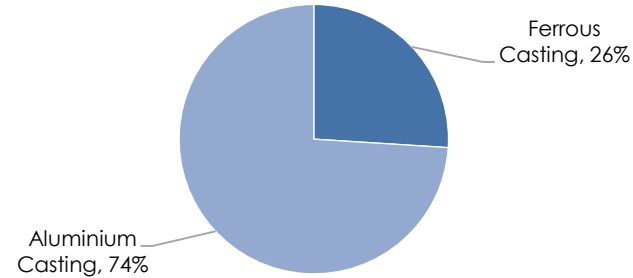


India, US and EU aluminum die casting industry has strong growth outlook

Indian auto die casting industry (Rs. Bn) is expected to grow at ~7-9%



...With share of aluminum casting being notably higher due to...



Growth Drivers



Various advantages of aluminum casting such as fuel efficiency, corrosion resistance, battery passenger safety, etc.

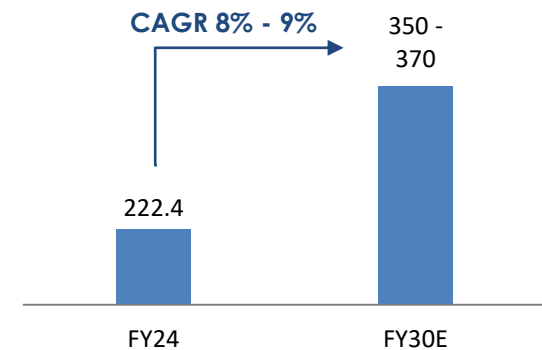


Surging demand for EVs drives the need for light-weighting structural and powertrain aluminum components

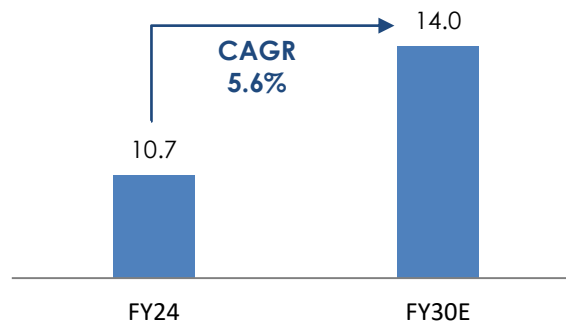


Rising focus on reducing carbon footprint and environmental impact

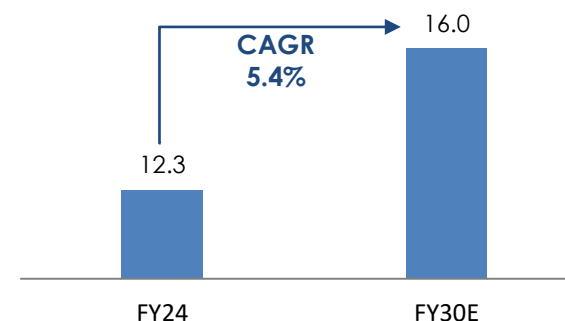
Indian aluminum die casting industry (Rs. Bn) is expected to grow at ~8-9%



US aluminum die casting industry (USD Bn) is expected to grow at ~5.6%

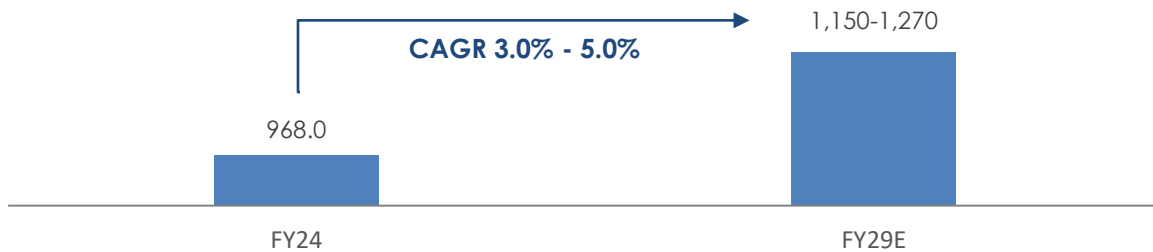


EU aluminum die casting industry (USD Bn) is expected to grow at ~5.4%

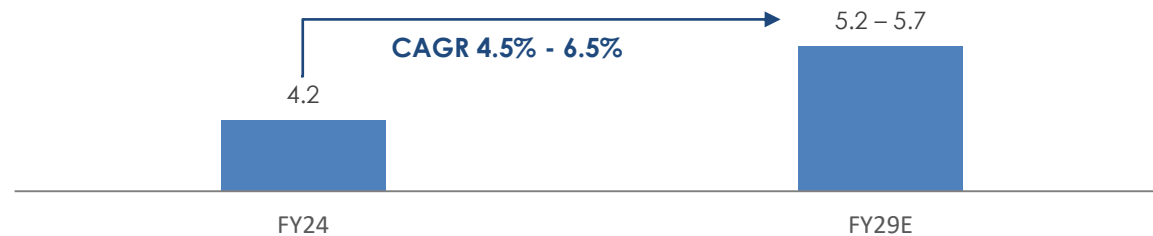


Backed by robust demand in end-user industries

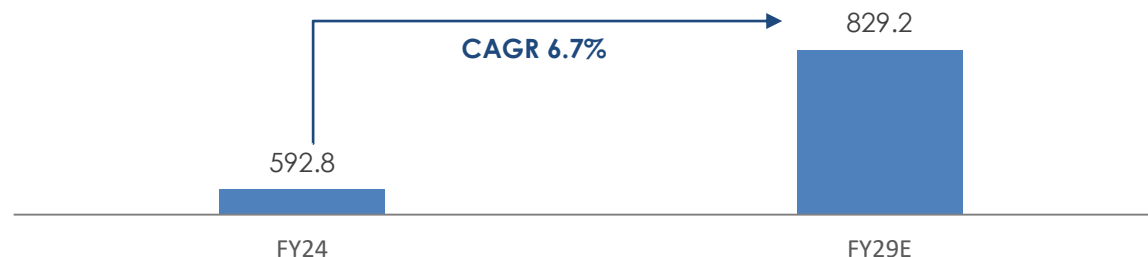
Domestic CV industry ('000 Units)



Domestic PV industry (Mn Units)



US & EU CV industry (USD Bn)



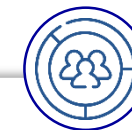
Key Growth Drivers



Rise in CV demand – strong replacement demand, robust growth of industrial and agricultural sector, boom in e-commerce



















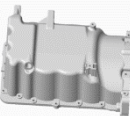





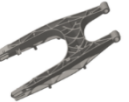

India's PV industry is underpenetrated vis-à-vis global peers



Rising disposable incomes, urbanization, evolving consumer tastes

Robust product portfolio focused on CV, followed by PV

SCL offers wide range of products and is one stop shop for aluminum casting customers

	FY24 Revenue %*	Products									
 Commercial Vehicle	 64.2%	Flywheel housing  Compressor cover 	Charger air housing  Battery box 	Inlet manifold  	Venturi  Gear housing 	Transmission housings 	Front lower radiator bracket 	Engine Mounting brackets  Head lamp brackets 	 Engine brackets 		
 Passenger Vehicle	 17.7%	Timing chain cover 	Oil Pan 	AC Compressor Parts 		Ladder frame 	Transmission housing 				
 Two Wheelers	 18.1%	Magneto covers 	Cylinder barrel 		Cylinder heads 	Swing arm 	Crankcases 				

Focus Area

*As per casting revenue (India + USA)

Ensuring continuous customer satisfaction corroborated by multiple awards

Select Awards and Accolades from Customers



Select category awards

TPM Excellence Award – First Category by Japan Institute of Plant Maintenance (JIPM)

Quality Award – Cummins, Hyundai, Ford Q1 Certification, Delphi TVS, PACCAR (10 PPM)

New Product Development Award – Cummins, Hyundai, Visteon, ZF, Tata Motors

Best Supplier Award – Cummins, PACCAR, Rotex

Industrial Relations (IR) Award – Best IR Award from Local State Government (Government of Tamil Nadu)

Global footprint with state of the art manufacturing facilities

✓ 5 manufacturing plants (4 in India and 1 in USA) with total capacity of 84,000 MT

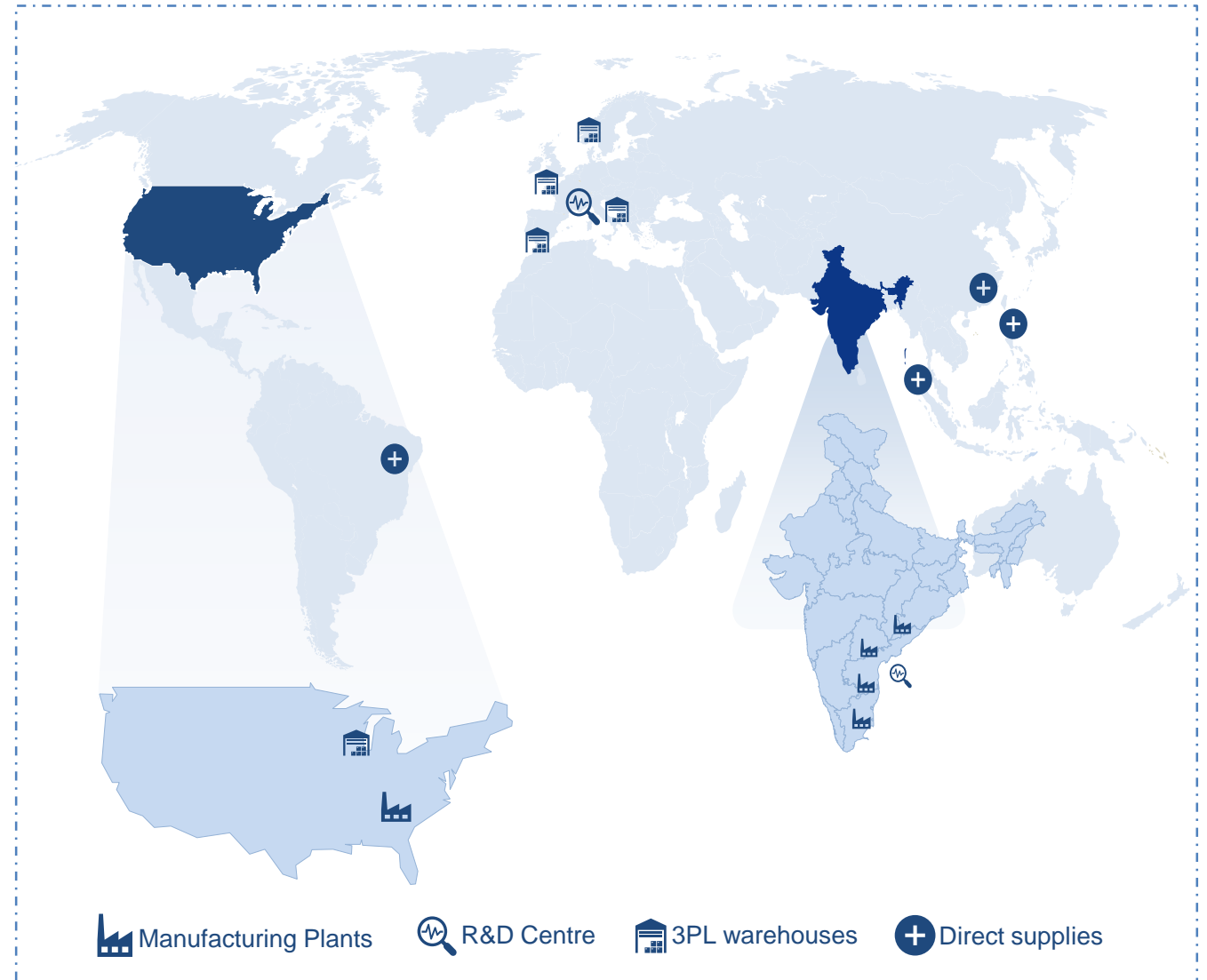
✓ Strong aluminum Casting know-how: Offers wide range of die casting processes – GDC, HPDC and LPDC

✓ International safety standards in building design

✓ Plans to be Industry 4.0 compliant facility with robotics and well researched material flow layout

✓ 2 R&D centers and team of postgraduates*

✓ Global supply footprint: Efficient supplies to customers across various third party logistics (3PL) locations



Operations commenced at the one of the largest aluminum die-casting facility in India

Advanced Automated Manufacturing Facilities

Focus on Efficient Material Flow



HPDC cell



Gravity die casting cell



Machining cell

Salient Features



- International safety standards in building design

Lean



- Quick exchange of Dies
- Efficient material flow
- Maximize digital based vertical space storage

Green



- Reduce, Reuse and Recycle concepts for maximum resource utilization and minimum effect on environment
- Maximum usage of renewable energy

Connected



- Private 5G network based IoT ecosystem for seamless connectivity between humans, machines and materials
- Plan to be Industry 4.0 compliant facility

Enabling it to be a one stop shop for all aluminum casting solutions



1

Engage with customers from early product design stage to the development and supply of finished products



2

Prototype, Tool – Design and manufacturing



3

Casting Manufacturing – Offer a complete range of die casting processes – HPDC, GDC & LPDC



4

Lightweighting – Lighter weight to improve fuel efficiency, performance and reducing emissions



5

Advanced machinery - Designed to excel in the production of low-volume, high-weight and complex aluminum machined components



6

Machining and Sub - Assembly - Offer machining and other value added capabilities

Backed by robust in-house R&D facilities

R&D facilities and capabilities



DSIR approved R&D center in India
R&D Centre in Germany



Advanced metallurgical equipment - CT
Scan & SEM



Use of latest softwares

Inspection facilities



Advanced
Metrology
Centre

- ✓ Online Statistical Process Control (SPC)
- ✓ 3D Scan
- ✓ Coordinate Measuring Machines (CMM)



Advanced
Metallurgy
Labs

- ✓ Spectrometer
- ✓ Thermography
- ✓ Advanced X-Ray
- ✓ Millipore Lab
- ✓ Fully Equipped Standards Room

Collaborations with technological institutions

Institutions	Geographical Presence
Fraunhofer Institute for Machine Tools and Forming Technology IWU	Germany
Indian Institute of Technology, Madras	India

CT scanning machine



SEM machine



3D laser scan machine



X-Ray machine



Spectro



CMM



Experienced board of directors and senior managerial personnel

Mr. Rajarangamani Gopalan
Chairman and Independent
Director

Mr. Venu Srinivasan
Chairman Emeritus and
Managing Director

Dr. Lakshmi Venu
Managing Director

Mr. Vivek Shripad Joshi
Director and Chief Executive
Officer

Mr. R Anandakrishnan
Non-Executive Non-
Independent Director

Mr. Chittranjan Dua
Non-Executive
Independent Director

Mr. P. Kaniappan
Non-Executive
Independent Director

Mr. Rajesh Narasimhan
Non-Executive Non-
Independent Director

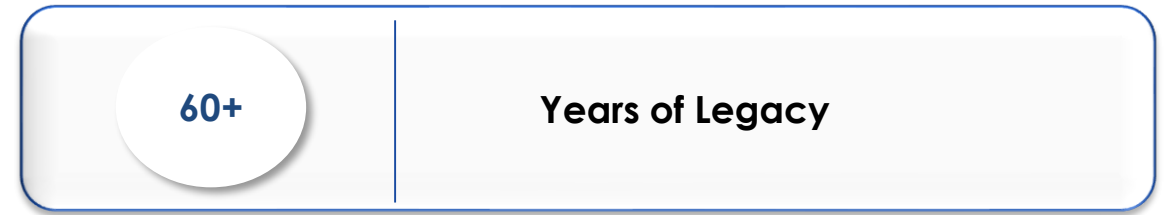
Ms. Sasikala Vardachari
Non-Executive
Independent Director

Mr. Ajay Kumar
Chief Financial Officer

Mr. P. D. Dev Kishan
Company Secretary and
Compliance Officer

Mr. R. Venkatesh
Chief Operating Officer

Strong parentage of TVS group backed by visionary promoters



Led by Visionary Promoters with Multi Decade Experience



Venu Srinivasan
*Chairman Emeritus and
Managing Director*

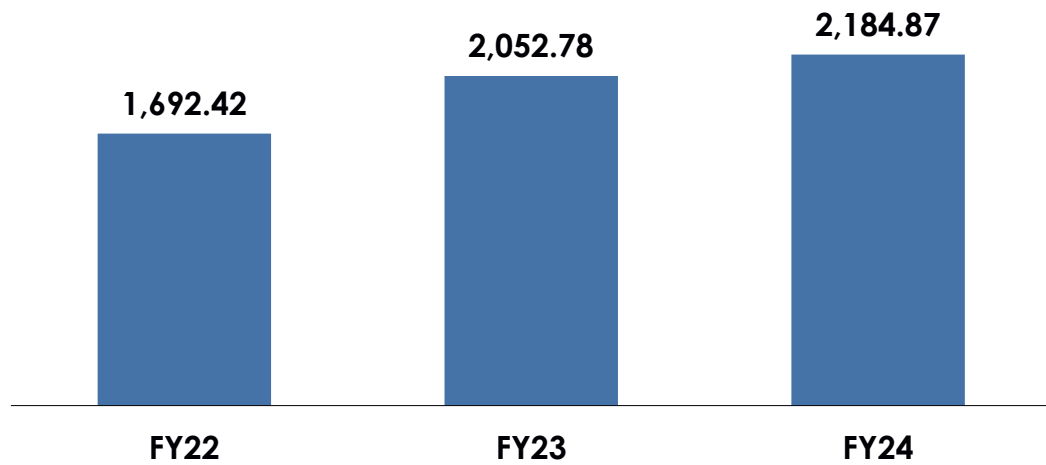


Dr. Lakshmi Venu
Managing Director

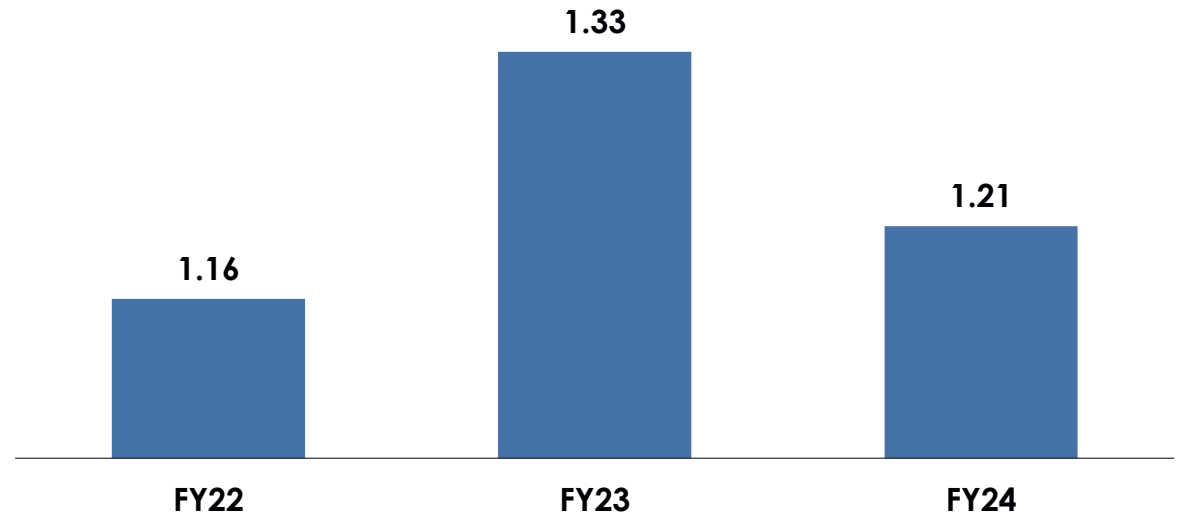
Track record of financials

Revenue from operations and Growth (INR Cr and %)

Growth	50.0%	21.3%	6.4%
--------	-------	-------	------



Efficient Fixed Asset Turnover Ratio



Improve Operational Efficiencies

US Presence

Overall debt reduction through monetization of surplus assets & fund raise

ESG initiatives

Strong commitment to the environment

➤ Endeavour to adhere to laws and regulations relating to protection of health and employee safety

➤ International standards of work safety and our working conditions seek to promote a healthy and safe work environment

➤ We employ 'reduce, reuse and recycle' concepts

➤ We aim to reduce our carbon footprint across our supply chains and be a carbon net zero company by 2040

➤ We regularly conduct safety campaigns for our employees to reduce the risk of accidents inside and outside the workplace

Sustainability model



- Climate change strategy
- Biodiversity
- Water efficiency
- Energy efficiency
- Carbon intensity
- Environmental management system



- Equal opportunities
- Freedom of association
- Health and safety
- Human rights
- Customer and products responsibility
- Child labor



- Business ethics
- Compliance
- Accountability

➤ SCL has prioritized specific areas of focus from the UN framework in the context of our business and environment

➤ SCL is in the process of developing long-term plans in partnership with Deustch Quality Systems for our sustainability initiatives

Proforma Condensed Combined Statement of Profit And Loss

Particulars (INR Cr)	FY22	FY23	FY24	FY25 Q1
Total Income	1,696.03	2,062.98	2,220.94	584.95
Cost of materials consumed	956.04	1,130.63	1,189.60	326.12
Changes in inventories of finished goods, work-in-progress and Stock-in-Trade	-85.33	-2.01	-18.04	-14.57
Employee benefit expenses	195.84	277.87	338.43	99.89
Other expenses	436.36	521.89	604.08	159.23
EBITDA	193.12	134.60	106.87	14.28
Finance costs	46.39	60.05	89.40	26.19
Depreciation and amortisation expense	130.72	143.88	153.43	38.11
PBT before Exceptional and Extraordinary Items	16.01	-69.33	-135.96	-50.02
Exceptional, Extraordinary Items and Share of Profit in Associates	-13.36	-17.13	-6.03	0.09
PBT	2.65	-86.46	-141.99	-49.93
Tax Expenses	19.25	21.38	27.43	5.92
PAT	-16.60	-107.84	-169.42	-55.85
<i>PAT %</i>	<i>-0.98%</i>	<i>-5.23%</i>	<i>-7.63%</i>	<i>-9.55%</i>

Proforma Condensed Combined Balance Sheet

Particulars (INR Cr)	FY22	FY23	FY24
EQUITY AND LIABILITIES			
Equity share capital	10.12	10.12	10.12
Other equity	547.25	763.97	590.04
Non Controlling Interest	291.31	0.00	0.00
Total Equity	848.68	774.09	600.16
Financial liabilities			
i. Borrowings	595.07	799.18	755.47
ii. Lease liability	20.14	7.68	3.78
iii. Other financial liabilities	10.56	10.68	0.00
Provisions	16.05	11.08	17.86
Deferred tax liabilities (Net)	33.08	27.74	16.94
Other non-current liabilities	0.00	0.00	10.84
Total Non-Current Liabilities	674.90	856.36	804.89
Financial liabilities			
i. Borrowings	359.28	282.66	661.90
ii. Lease liability	15.42	17.30	4.57
iii. Trade payables	366.35	399.51	444.41
iv. Other financial liabilities	31.12	52.90	57.51
Other current liabilities	21.21	19.38	51.86
Current tax liability	0.00	0.00	2.19
Provisions	8.38	9.58	46.47
Total Current Liabilities	801.76	781.33	1268.91
Total Equity and Liabilities	2,325.34	2,411.78	2,673.96

Proforma Condensed Combined Balance Sheet

Particulars (INR Cr)	FY22	FY23	FY24
ASSETS			
Property, plant and equipment	1,389.59	1,470.50	1,473.43
Capital work in progress	64.40	77.81	330.10
Other intangible assets	0.58	0.73	0.49
Financial assets			
i. Investments	9.49	8.72	24.59
ii. Investments accounted using equity method	0.98	0.95	1.31
iii. Other financial assets	11.90	8.92	9.53
Other non-current assets	33.33	44.21	52.05
Total Non-Current Assets	1,510.27	1,611.84	1,891.50
Inventories	394.17	410.98	370.67
Financial assets			
i. Trade receivables	266.83	252.29	292.88
ii. Cash and cash equivalents	123.61	103.75	14.42
iii. Bank balances other than (ii) above	-	-	10.42
iv. Other financial assets	7.51	10.17	26.45
Other current assets	22.95	22.75	67.62
Total Current Assets	815.07	799.94	782.46
Total Assets	2,325.34	2,411.78	2,673.96



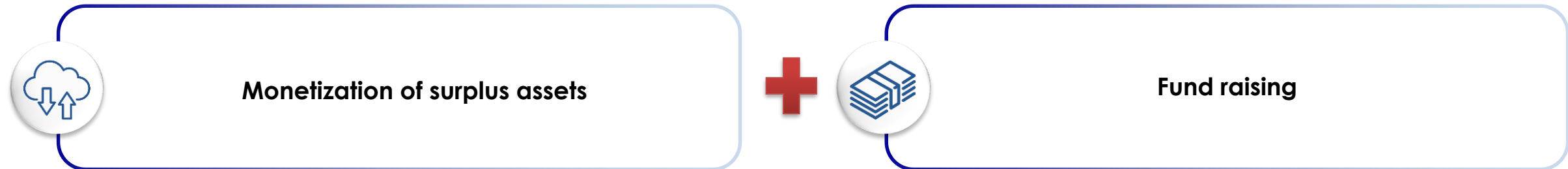
Well Defined Growth & Profitability Strategies

Short term outlook

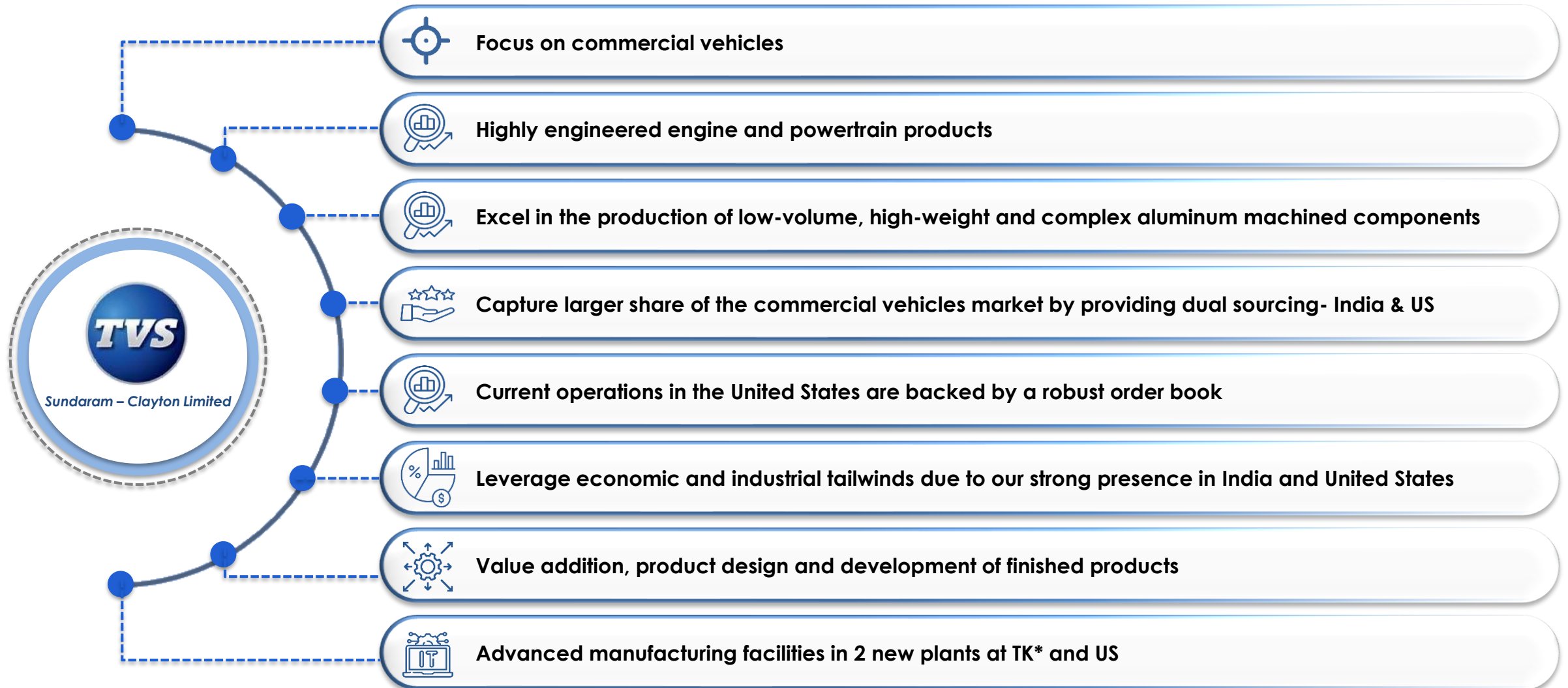
US growth Strategy – Ready to deliver high growth and returns



Managing future leverage



Well defined growth & profitability strategies





Thank you